

Message Text

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41

ACTION NEA-12

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 EUR-25 ACDA-19 MC-02

SCI-06 SS-20 NSC-07 DRC-01 PA-04 PRS-01 USIA-15

DODE-00 L-03 AEC-11 /203 W
----- 001745

R 201305Z APR 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 6167

UNCLAS TEHRAN 3086

PASS COMMERCE

E.O. 11652: N/A

TAGS: ETRD, IR

SUBJ: CANADIAN/IRANIAN TRADE PLANS

1. LOCAL PRESS REPORTS CANADIAN MIN INDUSTRY, TRADE, AND COMMERCE, ALASTAIR GILLESPIE, PREDICTED YESTERDAY TRADE POTENTIAL \$1 BILLION BETWEEN CANADA AND IRAN IN "NEXT FEW WEEKS." WHILE EMPHASIZING HE NOT IN COUNTRY TO SIGN NEW TRADE DEALS BUT TO ESTABLISH "LONG-TERM BASIS FOR TRADE," SAID CANADA IS IN SPECIAL POSITION BECAUSE "NOT HERE TO BARGAIN FOR OIL." CANADA PRESENTLY HEAVILY INVOLVED IN \$130 MILLION FOREST PRODUCTS COMPLEX NEAR BANDAR PAHLAVI, BUT OPPORTUNITY EXISTS FOR FURTHER PROJECTS. HIGH ON LIST IS POSSIBILITY OF SALE CANADIAN NUCLEAR SYSTEMS, INCLUDING REACTORS AND POWER GENERATORS, IN WHICH HE FEELS CANADA HAS HIGHLY COMPETITIVE POSITION WITH US AND EUROPEAN SUPPLIERS. IN PARTICULAR, HE MADE REFERENCE TO HEAVY WATER MANUFACTURING. FURTHER SAID THAT OTHER AREAS ALSO ATTRACTIVE SUCH AS COMMUNICATIONS, TELECOMMUNICATIONS, BROADCASTING, AND AIR TRAFFIC CONTROL SYSTEMS.

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2. COMMENT: FURTHER DETAILS ON DISCUSSIONS WILL BE OBTAINED BY

EMBASSY NEXT FEW DAYS AND WILL BE FORWARDED. IN REFERENCE TO
HEAVY WATER MANUFACTURING, CANADIANS FEEL THEY HAVE POSITION OF
ADVANTAGE IN VIEW THEIR ESTABLISHMENT FACILITIES IN NEIGHBORING
INDIA.
HELMS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION, NUCLEAR POWER PLANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TEHRAN03086
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740093-0177
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740426/aaaaaxes.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 10 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 SEP 2002 by BryanSD>; APPROVED <26 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CANADIAN/IRANIAN TRADE PLANS
TAGS: ETRD, IR, CA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005